

## **PROPERTY MANAGEMENT**

#### 1. BLUE BOOK REMINDERS - attachment

Thank you to the following properties for having all of your Blue Book reports current.

Orchard Village	Westshore	Whispering	Bramblett	Preston	Corbin
	Colony	Hills	Hills	Run	Crossing
Kensington	Trace	Southmoor	Carrington	Terraces at	Harper's
West	Apartments		Park	Forest	Point
				Springs	
Vineyards	Walden	Park Forest	Fenwick	The Orion	230
	Crossing		Place		Building
Boulder Creek	Walden Glen	Alinea Town	Panther	Hermitage	
		& Country	Creek Parc		

- Due 03/24-Resident Questionnaire Recap-Fenwick Place, Kensington West, Panther Creek Parc, Harper's Point
- Due 03/28-Property Inspections
- Due 03/28-Downspout Map
- Due 03/29-Adminstrative Checklist
- Due 03/29-Marketing Plan 2Q

If you are not listed above or have any question on what is still due for your community, please email reports and/or questions to <u>reports@michelsonrealty.com</u>.

## 2. WEEKLY RECAP FOR GOOD CALL & REVIEWS-attachment

Please review the weekly recap for Good Calls & Reviews for 03/05-03/11 with your team!

# 3. PROPERTY MONTHLY COMPREHENSIVE CALLS – attachment-2<sup>nd</sup> reminder

Please review the property calls for February 2023 with your team! Please confirm your lead tracking information to what you see in Yardi when using for advertising purposes.

# 4. WEBSITE UNIT AVAILABILITY TIP

The websites are setup to display a maximum of five apartments for any given floor plan, and selection is based on the availability date. On the occasion there is an apartment on notice,



#### **PROPERTY MANAGEMENT**

that will be going on Down status once vacated, and you do not want it to show on the website as available to rent, there is an override available through Voyager. Navigate to Setup > Unit >Review Portal Unit Priorities to manage the available apartments and flag an apartment as "Do Not Show". There is also an option to Rank the apartments displayed on the website if there is ever a need to override the defaults. Please reach out to <u>yardisupport@michelsonrealty.com</u> with any questions.

5. LEASING/MARKETING TIP OF THE WEEK -

# Host an Instagram Contest

Start an apartment decoration contest on Instagram.

Have tenants post pictures of their apartments using a branded hashtag, then allow everyone to vote.

Not only will you build your social following, it also helps with tenant retention.

Here are some great tips for running your own Instagram contest.

Happy Leasing!

If your team has any unique marketing ideas, please send them to <a href="mailto:charlesm@michelsonrealty.com">charlesm@michelsonrealty.com</a>

"Nobody is going to buy from you because you have a quota to meet. They are going to buy from you because they see value in doing so."

> Bob Burg Author 1958-?